Why Choose Northeast Delta Dental to Administer Your Dental Benefits?

Located in Concord, New Hampshire, with sales offices in Saco, Maine, and Burlington, Vermont, Northeast Delta Dental has administered dental benefits for five decades.

We are experts in the dental insurance industry. Our most popular offerings:

- Custom-designed programs for employers with at least 101+ enrolled employees.
- Delta Dental PPO[™] and Delta Dental PPO plus Premier[™] small group contributory or voluntary programs for employers with 2-100 enrolled employees.
- Our Individual and Family plans are available on www.DeltaDentalCoversMe.com.

We have comprehensive dental networks available to your employees.

Delta Dental PPO[™]. Participating PPO dentists agree to fee schedules as payment in full. These schedules provide deeper discounts that result in greater savings to groups and enrollees.

Delta Dental Premier[®]. Delta Dental Premier[®] is the single largest dental provider network in the United States.

Delta Dental PPO plus Premier[™]. Combining both networks in a single plan offering creates a unique safety net feature, adding a level of financial security for enrollees and groups that is unequaled in the industry.

- No balance billing. Patients cannot be billed the difference between a participating dentist's submitted charge and Delta Dental's approved amount.
- Less paperwork. Participating dentists complete and forward dental claim forms directly to Northeast Delta Dental.

• **Direct payment.** We pay the participating dentist directly, so the patient does not have to pay the covered amount up front and wait for a reimbursement check.

Network Strength. Of the claims we process, 96% are from in-network providers.

We guarantee excellent service.

We've got you and your employees covered around the clock. Subscribers have speedy access to pleasant, knowledgeable customer representatives during business hours (Monday through Friday, 8:00 a.m. to 4:45 p.m.). Our interactive voice response system, DentalLink, provides information 24 hours a day.

We are committed to providing exceptional service to all its customers. To emphasize our commitment, our *Guarantee Of Service Excellence*[™] program guarantees the following seven major areas of service and reinforces them with our comprehensive group refund policy. Many companies promise excellent service, but Northeast Delta Dental guarantees:

- 1. Smooth implementation to Northeast Delta Dental.
- 2. Exceptional customer service.
- 3. Quick processing of claims.
- 4. No inappropriate billing by participating dentists.
- 5. Accurate and quick turnaround of identification cards.
- 6. Timely employee booklets.
- 7. Marketing service contacts.

Over...

🛆 DELTA DENTAL[®]

Northeast Delta Dental www.nedelta.com



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We share the same values.

The best match in a dental insurance administrator is one that helps you shoulder the responsibility of administering this facet of your employees' health benefits and also shares your organization's values. The following are some of the ways we have been recognized for our employee-friendly policies:

- Psychologically Healthy Workplace Award by The American Psychological Association.
- Alfred P. Sloan Award for Business Excellence in Work Place Flexibility by When Work Works.
- Psychologically Healthy Workplace Award by the New Hampshire Psychological Association.
- One of the 25 Best Small Companies to Work for in America by Great Place to Work Institute and SHRM.
- One of the 10 Best Companies to Work for in New Hampshire.
- Flex Friendly and Age Friendly certifications.

Give us the opportunity to serve you. For product information, quotes, and questions regarding plan design options, contact your producer or a Northeast Delta Dental sales representative. For more information, visit **www.nedelta.com**.



Delta Dental Plan of New Hampshire 1-800-537-1715 Delta Dental Plan of Maine 1-800-260-3788 Delta Dental Plan of Vermont 1-800-329-2011 Individual and Family Plans DeltaDentalCoversMe.com Or call 1-855-335-8275