

Group New Business Commission and One-Time Bonus Program

New Business Commission and One-Time Bonus

You will receive a per subscriber bonus for new groups enrolled with Community Health Options effective January 1, 2025 through December 31, 2025. The bonus is payable for each subscriber associated with new group enrollments and will be paid one time along with the standard commissions.

- Groups must be active and paid to date at the time of the standard commission payout.
- The standard commission and bonus payout will continue on the regular pay schedule.
- The bonus program applies to Maine new group business and will only be paid to agencies and brokers appointed with Community Health Options.
- Existing Community Health Options group business and renewals transferred through a broker of record are excluded from the bonus program.

Size of Eligible Group (Subscriber)	Standard Commission Effective 1/1/25 (PCPM)	Additional New Small Group One-Time Payout (per subscriber) Effective 1/1/25-12/31/25	Additional New Business Large Group One-Time Payout (per subscriber) Effective 1/1/25-12/31/25
1-10	\$28	\$20	\$20
11-29	\$28	\$25	\$20
30-50	\$28	\$30	\$20
51-99	\$28	N/A	\$30
100-199	\$30	N/A	\$42
200-299	\$25	N/A	\$45
300-499	\$18	N/A	\$48
500+	\$15	N/A	\$50

Group Year-End Retention Bonus

Renewed Group Size	Payout Per Subscriber	Lowest Payout Per Group	Highest Payout Per Group
1-10	\$4	\$4	\$40
11-29	\$8	\$88	\$232
30-50	\$12	\$360	\$588
51-199	\$16	\$800	\$3,184
200+	\$20	\$4,000	\$10,000

Group Year-End Retention Bonus

Effective January 1, 2025 to December 31, 2025, we will offer a one-time retention payout if you retain 85% or greater of your groups. A higher per subscriber bonus is paid for a higher subscriber count within each group. Note: groups must be active and paid to date at the time of the bonus payout. The retention bonus paid is calculated at the broker level and paid to the agency at the close of the calendar year.



Community Health Options Self-Funded: New Group Implementation Bonus

New Group Implementation Bonus

Community Health Options offers a one-time implementation payout for new business, including groups moving from Fully Insured to Self-Funded through our Step-Up Program. Additionally, commission is employer negotiable and may be paid on a pass-through basis.

Size of Employer	One-Time Payout
51-99 Subscribers	\$500
100-300 Subscribers	\$3,000
Over 300 Subscribers	\$5,000

Individual Coverage Commissions and One-Time Bonus

Individual Business PMPM	New and Renewal Business	One-Time Retention Bonus for Jan. Only
On and Off Exchange	\$20 paid per month for a family unit of 1 \$40 paid per month for a family unit of 2 \$60 paid per month for a family unit of 3+	\$20 (per subscriber)
<p>*To be eligible for commission payouts, brokers must hold an active Community Health Options appointment and contract, hold an active and valid state license in the service areas of Maine and complete the required CoverME.gov training for all on-exchange business. Changes to agent of record do not qualify for a retention bonus. Members must be active and in good standing as of 4/1/25.</p>		

We are committed to improving health outcomes while lowering total costs, improving access to care, and supporting community resources that promote the health and well-being of our Members.

As an appointed broker, you are integral to helping us achieve this goal. Thank you for giving your clients the option of choosing a Community Health Options plan. If you have any questions, please contact Business Development at (207) 402-3353.